

**Georgia Insurance Pass Rates  
January - December 2017**

| Exam Series Code | Exam Title                      | First Time Takers  |              |              |           |           | Repeaters          |              |              |           |           | Overall Statistics |              |              |           |           |
|------------------|---------------------------------|--------------------|--------------|--------------|-----------|-----------|--------------------|--------------|--------------|-----------|-----------|--------------------|--------------|--------------|-----------|-----------|
|                  |                                 | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate | Total Graded Exams | Total Passed | Total Failed | Pass Rate | Fail Rate |
| 12-GA-01         | Life Agent                      | 2298               | 1355         | 943          | 59%       | 41%       | 925                | 398          | 527          | 43%       | 57%       | 3223               | 1753         | 1470         | 54%       | 46%       |
| 12-GA-02         | Accident & Sickness Agent       | 386                | 238          | 148          | 62%       | 38%       | 113                | 55           | 58           | 49%       | 51%       | 499                | 293          | 206          | 59%       | 41%       |
| 12-GA-05         | Life, Accident & Sickness Agent | 4035               | 2563         | 1472         | 64%       | 36%       | 1725               | 807          | 918          | 47%       | 53%       | 5760               | 3370         | 2390         | 59%       | 41%       |
| 12-GA-06         | Property & Casualty Agent       | 3322               | 1746         | 1576         | 53%       | 47%       | 2015               | 820          | 1195         | 41%       | 59%       | 5337               | 2566         | 2771         | 48%       | 52%       |
| 12-GA-20         | Public Adjuster                 | 85                 | 43           | 42           | 51%       | 49%       | 40                 | 16           | 24           | 40%       | 60%       | 125                | 59           | 66           | 47%       | 53%       |
| 12-GA-24         | Adjuster                        | 1658               | 1067         | 591          | 64%       | 36%       | 583                | 264          | 319          | 45%       | 55%       | 2241               | 1331         | 910          | 59%       | 41%       |
| 12-GA-41         | Property & Casualty Counselor   | 19                 | 5            | 14           | 26%       | 74%       | 10                 | 4            | 6            | 40%       | 60%       | 29                 | 9            | 20           | 31%       | 69%       |
| 12-GA-50         | Surplus Lines Broker            | 39                 | 30           | 9            | 77%       | 23%       | 10                 | 7            | 3            | 70%       | 30%       | 49                 | 37           | 12           | 76%       | 24%       |
| 12-GA-55         | Personal Lines Agent            | 793                | 583          | 210          | 74%       | 26%       | 190                | 72           | 118          | 38%       | 62%       | 983                | 655          | 328          | 67%       | 33%       |
| 12-GA-62         | Variable Products               | 425                | 411          | 14           | 97%       | 3%        | 31                 | 29           | 2            | 94%       | 6%        | 456                | 440          | 16           | 96%       | 4%        |

\* Exams with fewer than 25 administrations are not included.