

VIRGINIA INSURANCE CONTINUING EDUCATION PROVIDER WEBINAR

SEPTEMBER 22, 2020

Presented by

Virginia Insurance CE Board, Pearson VUE, Virginia Bureau of Insurance, and Vertafore

2

AGENDA

1. Introductions
2. Education Overview/Changes
3. Today, 2019 – 2020 Biennium, and tomorrow, 2021 & beyond: Train-the-Trainer course instructed by Ken Hein (1 hour)
4. Questions and Feedback

INTRODUCTIONS

Virginia Insurance Continuing Education Board

John G. Lee (Board Chair): Lee-Curtis, a Bankers Insurance Company

Ken Hein (past Board Chair): Hein Consulting

Pearson VUE

Andrea Radwanski: Program Manager

Liz Tracy: Manager, Continuing Education

Virginia Bureau of Insurance

Richard Tozer: Manager, Agent Regulation Division

Mike Beavers: Deputy Commissioner, Agent Regulation Division

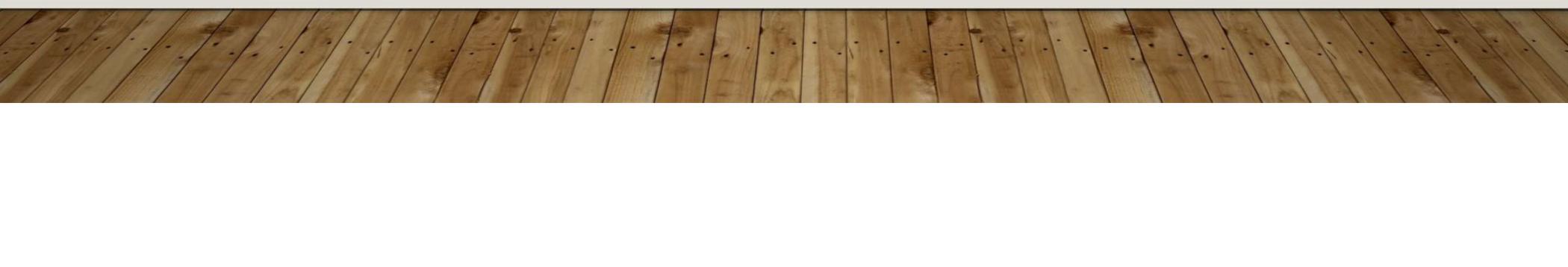
Vertafore

Teresa Harris: Government Account Director

Connie Osters: Product Support Analyst

4

GENERAL HOUSEKEEPING

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- We will be recording this presentation in its entirety.
 - All attendees will be muted during the presentation.
 - **Please do not put yourself on hold at any time.**
 - There will be a Q&A session at the conclusion of the presentation. Please use the Chat feature in Zoom to submit your questions.
 - We will send a PDF of the presentation and a link to the recording a few days following this presentation.
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Slide 4

RA3 Verify with Teresa/Ken this is how we will be handling questions.

Radwanski, Andrea, 9/9/2020

TH1 I think it is through the Q&A not Chat.

Teresa Harris, 9/9/2020

5

IMPORTANT VIRGINIA CE UPDATES

- Following a competitive RFP process, Pearson VUE was re-awarded the Virginia Insurance CE contract in 2020
- There will be no change to the 12/31/2020 deadline, as CE providers have continued to provide courses, both online and in other distance-learning formats.
- Effective 1/1/2021 Virginia's insurance licenses will no longer be perpetual. They will become renewable every two years based on the agent's month and year of birth.
- Starting on 1/1/2021, the CE compliance deadline will no longer be based on a biennium (i.e., 1/1/2019-12/31/2020). Rather, the CE deadline will be aligned with the licensee's renewal date. The first renewals will be February 2022.

6

FEE CHANGES

- Effective 1/1/2021, the fees for the following education services in Virginia will be applied.

Education Service	Fee
Continuing Education Provider Application	\$0
Continuing Education Course Application	\$40.00
Single Session Course Application	\$25.00
Course Application Expedited Review	\$50.00
Continuing Education Course Renewal	\$30.00
Instructor Application	\$25.00
Instructor Application Expedited Review	\$50.00
Instructor Renewal	\$15.00

- There will no longer be a continuance fee charged to licensees. In its place, there will be a \$2.60 per course credit hour fee for each credit hour reported by a provider, effective for courses/credits reported on or after 2/1/2021.
- All fees will continue to be billed monthly by Vertafore.

7

OTHER IMPORTANT INFORMATION

- The new timeframe for course completion/roster reporting will be **10** calendar days and providers will still have 20 days to provide students Certificates of Course Completion.
- Courses with active dates of 1/1/2021 or later will now be approved for a two-year period from the month submitted. Courses may be renewed for one additional two-year period from the month originally approved.
- In mid-October, a new handbook will be posted on the Board's website at www.VirginiaInsuranceCE.com that will include both Agent and Provider requirements in one combined handbook.
- Separate FAQs (one for Providers, one for Agents) will also be posted in October.

8

OTHER IMPORTANT INFORMATION

- Effective immediately, there will no longer be a requirement for a Sign-In/Sign-Out sheet for webinars IF the webinar host can provide a report containing the 4 items below:
 - The student's name
 - The student's license # (Virginia license number or National Producer Number (NPN))
 - The time, day, and date the student joined and left the video portion of the webinar (may be multiple)
 - The time, day, and date the student joined and left the audio portion (either through the computer or by phone) of the webinar (may be multiple)

9

Questions?

IMPORTANT CONTACT INFORMATION

Virginia Insurance Continuing Education Board website

www.VirginiaInsuranceCE.com

Pearson VUE Support for Providers

877.234.6092

VirginiaInsuranceCE@pearson.com

Vertafore Technical Support

877.876.4330

sirconsupport@vertafore.com

