

North Carolina Department of Insurance
Prelicensing Classroom Course Information

VERY IMPORTANT

The Department of Insurance approves courses for Pre-licensing education offered through classroom instruction.

Students meeting the Life, Accident & Health, Property, Casualty, Personal Lines and Medicare Supplement/Long Term Care prelicensing education requirements through classroom courses MUST enroll through a Department of Insurance approved classroom prelicensing education school.

In compliance with N.C.G.S. 58-33-30(d)(2)&(3):

- Twenty (20) hours of instruction is required for each license – Life, Accident & Health and/or Sickness, Property, Casualty and Personal Lines.
- Ten (10) hours of instruction is required for Medicare Supplement/Long-Term Care insurance.

Individuals that hold one or more of the following insurance designations are exempt from prelicensing education requirements:

Life:

Certified Insurance Counselor (CIC);
Certified Employee Benefits Specialist (CEBS)
Certified Financial Planner (CFP)
Chartered Life Underwriter (CLU)
Chartered Financial Consultant (ChFC)
Life Underwriter Training Council Fellow (LUTCF)
Fellow Life Management Institute (FLMI)

Accident & Health/Sickness:

Registered Health Underwriter (RHU)
Certified Employee Benefits Specialist (CEBS)
Registered Employee Benefits Consultant (REBC)
Health Insurance Associate (HIA)

Property:

Accredited Advisor in Insurance (AAI);
Associate in Risk Management (ARM);
Certified Insurance Counselor (CIC).

Casualty:

Accredited Advisor in Insurance (AAI)
Associate in Risk Management (ARM)
Certified Insurance Counselor (CIC)
Chartered {Prop. Cas. Underwriter (CPCU)

Personal Lines:

Accredited Advisor in Insurance (AAI)
Associate in Risk Management (ARM)
Certified Insurance Counselor (CIC)
Chartered Prop. Cas. Underwriter (CPCU)

Medicare Supplement/Long Term Care

Waivers for prelicensing are granted case-by-case based on education and/or experience in Medicare Supplement/Long Term Care.

Other qualification: Holder of a degree in insurance (associate or bachelors)

Submit a written request for a waiver of prelicensing education with proof of exemption to NCDOL/Agent Services Division by fax to (919) 715-3794.

Schools Approved to Conduct Insurance Prelicensing Education Classroom Courses

Please contact the individual schools for course and schedule information

September 26, 2019

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
Agent's Choice, Insurance PLE School 3320 Silas Creek Pkwy., Suite 672 Winston Salem, NC 27103 (336) 774-9400 Website: www.agentschoiceonline.com Email: answers@agentschoiceonline.com	Yes	Yes	Yes	Yes	Yes	Yes
Alamance Community College P.O. Box 8000 Graham, NC 27253 (336) 506-4301 Website: www.alamancecc.edu Email: dave.parker@alamancecc.edu	Yes	Yes	Yes	Yes	Yes	No
ALH Administrative Services 2650 McCormick Dr. #300 Clearwater, FL 33759 (727) 726-0726 Email: jstankewich@amerilife.com	Yes	Yes	No	No	No	Yes
American Academy for Insurance Training 6699 Fox Centre Pkwy, Ste 459 Gloucester, VA 23061 (757) 660-1755 Email: loukressaty@americanacademyva.com	Yes	Yes	No	No	No	Yes
American Financial Studies P. O. Box 319 Franklin, NC 28744 (828) 541-1277 Website: www.americanfinancialstudies.com Email: service@americanfinancialstudies.com	Yes	Yes	Yes	Yes	Yes	Yes
Beacon Exam Prep 5710-K Gate City Blvd #249 Greensboro NC 27406 (888) 503-6260 Website: www.beaconexamprep.com Email: info@beaconexamprep.com beaconexamprepinfo@gmail.com	Yes	Yes	Yes	Yes	No	Yes

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval	
Cape Fear Community College ATTN: Phillip Brown, Continuing Education 411 N. Front Street Wilmington, NC 28401 (910) 362-7319 Website: www.cfcc.edu Email: pebrown59@mail.cfcc.edu Mr. Phillip Brown	4206	Yes	Yes	Yes	Yes	Yes	No
Carolina Insurance School, Inc. P.O. Box 680996 Charlotte, NC 28216-0017 (704) 489-9440 (866) 245-9440 Website: www.CarolinaInsuranceSchool.com Email: smalmberg@CarolinaInsuranceSchool.com classes@CarolinaInsuranceSchool.com Ms. Sharon Malmberg	4157	Yes	Yes	Yes	Yes	Yes	Yes
Carteret Community College 3505 Arendell Street Morehead City, NC 28557 (252) 222-6203 Website: www.carteret.edu Email: mccormacr@carteret.edu Mr. Rick McCormac	4003	Yes	Yes	Yes	Yes	Yes	No
Catawba Valley Community College 2550 Highway 70, Southeast Hickory, NC 28602 (828) 327-7000 Website: www.cvcc.edu Email: sblake@cvcc.edu Ms. Susan Blake	4004	Yes	Yes	Yes	Yes	Yes	Yes
Catawba Valley Insurance Programs P.O. Box 2825 Hickory, NC 28603 1269 Sixteenth St NE Hickory, NC 28601 (828) 638-0300 Email: genedavisinsurance@gmail.com Mr. Gene Davis	4062	Yes	Yes	No	No	No	Yes
Central Piedmont Community College P.O. Box 35009 Charlotte, NC 28235 (704) 330-4685 (704) 330-4673 Website: www.cpcc.edu Email: Cindy.Savage@cpcc.edu Ms. Cynthia B. Savage Ms. Robbie Thompson	4006	Yes	Yes	Yes	Yes	Yes	Yes
Cleveland Community College 137 South Post Road Shelby, NC 28152 (704) 669-4015 Email: LawsonL@clevelandcc.edu Ms. LeeAnn Lawson	4222	Yes	Yes	Yes	Yes	No	No
College of the Albemarle 800 N. Oakum St. Edenton, NC 27932 (252) 482-7900 Ext 2250 Website: www.albemarle.cc.nc.us	4008	Yes	Yes	Yes	Yes	Yes	Yes

School Information		Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
Insurance Educational Systems 4915 Waters Edge Dr., Ste 275 Raleigh, NC 27606 (919) 859-2104 Website: www.iesnc.com Email: Victor@iesnc.com	4061 Mr. Victor Powell	Yes	Yes	Yes	Yes	Yes	Yes
Insurance Educators PO Box 13227 Durham, NC 27709 (919) 361-0780 Website: www.insuranceeducators.com Email: tp@insuranceeducators.com	4071 Mr. Victor Powell	Yes	Yes	Yes	Yes	Yes	Yes
Insurance Schools Inc. 5512 Big Tyler Rd. Charleston, WV 25313 (800) 333-3926 Email: dan.dupay@insurance-schools.com	4208 Mr. M. Daniel Dupay	No	No	Yes	Yes	N	No
Isothermal Community College P.O. Box 804 Spindale, NC 28160 (828) 395-1404 Website: www.isothermal.edu Email: dhood@isothermal.edu	4016 Ms. Donna Hood	Yes	Yes	Yes	Yes	Yes	Yes
John L. Quick, Jr./Insurance Prep. P.O. Box 17234 Raleigh, NC 27619 (919) 801-4548 Website: www.insuranceprep.com Email: insuranceprep@earthlink.net john@insuranceprep.com	4166 Mr. John L. Quick, Jr.	Yes	Yes	Yes	Yes	No	Yes
DF Institute, Inc. D/B/A Kaplan Financial 332 Front Street S Suite 555 La Crosse, WI 54601 Tel: (608) 779-5599 Email: bob.lorbeck@kaplan.com	4180 Mr. Robert Lorbeck	Yes	Yes	Yes	Yes	Yes	Yes
Legacy Insurance School 1528 Evans Street, Suite I Greenville, NC 27834 (919) 559-3304 Email: legacybuildersmanagement@gamil.com	4231 Amy Bryant	Yes	No	No	No	No	No
Lenoir Community College P.O. Box 188 Kinston, NC 28501 (252) 233-6850 Website: www.lenoir.cc.edu Email: dostroud89@lenoircc.edu	4018 Mr. Dusk Stroud	Yes	Yes	Yes	Yes	No	Yes

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval	
Lester Underwriting Training Center P.O. Box 17315 Durham, NC 27722 (336) 599-6642 (919) 614-5825 Email: lutcffollowup@aol.com Mr. Avie Lester	4058	Yes	Yes	No	No	No	No
Lewis Financial Services Institute 6600-H East WT Harris Blvd Charlotte, NC 28215 (704) 563-8869 Website: www.lfsinstitute.com Email: dlewis8084@aol.com Mr. Donald E. Lewis	4048	Yes	Yes	Yes	Yes	Yes	Yes
Life Tutors 5 Long Shoals Rd. Arden, NC 28704 (828) 650-0830 Email: dbauknight@gmail.com Ms. Diane Bauknight	4223	Yes	No	No	No	No	No
Matthews Insurance School 300 Foxfield Lane Matthews, NC 28105 (704) 619-0173 Email: ptimmerman@dmjfinancialservices.com Mr. Phillip Timmerman	4179	Yes	Yes	No	No	No	Yes
MDIS 4707 Vickery Chapel Road Greensboro, NC 27407 (336) 454-4784 Email: batistaw@aol.com Mr. Walter Batista	4064	Yes	Yes	No	Yes	No	Yes
Mitchell Community College 701 West Front Street Statesville, NC 28677 (704) 878-3227 Email: swallace2@mitchellcc.edu Website: www.mitchellcc.edu Ms. Suzanne Wallace	4228	Yes	Yes	Yes	Yes	No	No
NC Surepass Insurance School 3709 Valleyfield Lane Elm City, NC 27822 (252) 245-4175 Email: charleswheeler57@gmail.com Mr. Charles D. Wheeler	4161	Yes	Yes	Yes	Yes	Yes	Yes
Primerica Life Ins Co 3120 Breckinridge Blvd Duluth, GA 30199 (770) 564-6407 Email: maria.dussault@primerica.com Ms. Cindee Chavis McKinn	4116	Yes	Yes	Yes	Yes	No	No
Rendleman Company P.O. Box 4305 Greensboro, NC 27404 (336) 851-6002 Website: www.rendlemancompany.com Email: rendy3@aol.com Mr. Bill Rendleman, Jr.	4044	Yes	Yes	Yes	Yes	Yes	Yes

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
Stephenson Professional Group 4227 357 Go Cart Rd Broadnax, VA 23920 (757) 755-4073 Email: apj4494@gmail.com Ms. Adrian Johnson	Yes	No	No	No	No	No
Surry Community College 4225 630 South Main Street Dobson, NC 27017 (336) 386-3331 Email: smithg@surry.edu Mr. Greg Smith	No	No	Yes	Yes	No	No
Tammie D'Allura Insurance Educators, LLC 4230 3815 Tinsley Drive, Ste 161 High Point, NC 27265 (336) 460-7979 Email: tammieinsedu@gmail.com Tammie Grisso D'Allura	Yes	Yes	Yes	Yes	Yes	Yes
Tarheel Pre-Licensing Education 4199 2507 Nash Street North Wilson, NC 27896 (252) 210-9383 Email: masonclee@msn.com Mr. Durham Lee	Yes	Yes	No	No	No	No
TZ Insurance Solutions LLC 4217 221-B Business Street, Suite B Beckley, WV 25901 (304) 929-3258 Email: harless.stover@tzinsurance.com Mr. Harless Stover	Yes	Yes	No	No	No	No
ULEARN Insurance School Inc. 4194 423 Hillsboro Rd. Taylorsville, NC 28681 Mr. Joe Douglas Compton Email: unitedfs@ureach.com	Yes	Yes	Yes	Yes	No	Yes
Wayne Community College 4219 P.O. Box 8002 3000 Wayne Memorial Drive Goldsboro, NC 27534 (919) 739-6933 Email: mdedwards@waynecc.edu Ms. Monica Edwards Miller	Yes	Yes	Yes	Yes	Yes	Yes