

North Carolina Department of Insurance
Prelicensing Classroom Course Information

VERY IMPORTANT

The Department of Insurance approves courses for Pre-licensing education offered through classroom instruction.

Students meeting the Life, Accident & Health, Property, Casualty, Personal Lines and Medicare Supplement/Long Term Care prelicensing education requirements through classroom courses MUST enroll through a Department of Insurance approved classroom prelicensing education school.

In compliance with N.C.G.S. 58-33-30(d)(2)&(3):

- Twenty (20) hours of instruction is required for each license – Life, Accident & Health and/or Sickness, Property, Casualty and Personal Lines.
- Ten (10) hours of instruction is required for Medicare Supplement/Long-Term Care insurance.

Individuals that hold one or more of the following insurance designations are exempt from prelicensing education requirements:

Life:

Certified Insurance Counselor (CIC);
Certified Employee Benefits Specialist (CEBS)
Certified Financial Planner (CFP)
Chartered Life Underwriter (CLU)
Chartered Financial Consultant (ChFC)
Life Underwriter Training Council Fellow (LUTCF)
Fellow Life Management Institute (FLMI)

Accident & Health/Sickness:

Registered Health Underwriter (RHU)
Certified Employee Benefits Specialist (CEBS)
Registered Employee Benefits Consultant (REBC)
Health Insurance Associate (HIA)

Property:

Accredited Advisor in Insurance (AAI);
Associate in Risk Management (ARM);
Certified Insurance Counselor (CIC).

Casualty:

Accredited Advisor in Insurance (AAI)
Associate in Risk Management (ARM)
Certified Insurance Counselor (CIC)
Chartered {Prop. Cas. Underwriter (CPCU)

Personal Lines:

Accredited Advisor in Insurance (AAI)
Associate in Risk Management (ARM)
Certified Insurance Counselor (CIC)
Chartered Prop. Cas. Underwriter (CPCU)

Medicare Supplement/Long Term Care

Waivers for prelicensing are granted case-by-case based on education and/or experience in Medicare Supplement/Long Term Care.

Other qualification: Holder of a degree in insurance (associate or bachelors)

Submit a written request for a waiver of prelicensing education with proof of exemption to NCDOI/Agent Services Division by fax to (919) 715-3794.

Schools Approved to Conduct Insurance Prelicensing Education Classroom Courses

Please contact the individual schools for course and schedule information

January 22, 2019

School Information	Life Approval	Accident & Health/Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
Accredited Insurance School 123 Forest Court Advance, NC 27006 (336) 940-5700 Website: www.accreditedple.com Email: rwaugh@insurer.com Mr. Ron Waugh	4055	Yes		Yes	No	Yes
Agent's Choice, Insurance PLE School 3320 Silas Creek Pkwy., Suite 672 Winston Salem, NC 27103 (336) 774-9400 Website: www.agentschoiceonline.com Email: answers@agentschoiceonline.com Mr. Ronald Delk	4057	Yes		Yes	Yes	Yes
Alamance Community College P.O. Box 8000 Graham, NC 27253 (336) 506-4301 Website: www.alamancecc.edu Email: dave.parker@alamancecc.edu Mr. Dave Parker	4033	Yes		Yes	Yes	No
ALH Administrative Services 2650 McCormick Dr. #300 Clearwater, FL 33759 (727) 726-0726 Email: jstankewich@amerilife.com Mr. James Stankewich	4213	Yes		No	No	Yes
American Academy for Insurance Training 6699 Fox Centre Pkwy, Ste 459 Gloucester, VA 23061 (757) 660-1755 Email: loukressaty@americanacademyva.com Mr. Louis Kressaty	4204	Yes		No	No	Yes
American Financial Studies P.O. Box 319 Franklin, NC 28744 (828) 541-1277 Website: www.americanfinancialstudies.com Email: service@americanfinancialstudies.com Mr. John Martin	4069	Yes		Yes	Yes	Yes
Atlantic Insurance School 2966 S. Church Street #359 Burlington, NC 27215 (252) 432-5609 Ms. Patricia L. Richardson	4159	Yes		Yes	No	Yes

Beacon Exam Prep 5710-K High Point Rd #249 Greensboro NC 27406 (888) 503-6260 Website: www.beaconexamprep.com Email: info@beaconexamprep.com	4220	Mr. Jeff Carter	Yes	Yes	No	Yes
Bromley Smith 1014 Wall Rd, Apt G-3 Spring Lake, NJ 07762-2348 (732)449-9288 Website: bromleysmithpublishers.com Email: jimsmith@bromleysmithpublishers.com	4189	Mr. James V. Smith	No	Yes	No	No
Cape Fear Community College ATTN: Phillip Brown, Continuing Education 411 N. Front Street Wilmington, NC 28401 (910) 362-7319 Website: www.cfcc.edu Email: pebrown59@mail.cfcc.edu	4206	Mr. Phillip Brown	Yes	Yes	Yes	No
Carolina Insurance School, Inc. P.O. Box 680996 Charlotte, NC 28216-0017 (704) 489-9440 (866) 245-9440 Website: www.CarolinaInsuranceSchool.com Email: smalmberg@CarolinaInsuranceSchool.com	4157	Ms. Sharon Malmberg	Yes	Yes	Yes	Yes
Carteret Community College 3505 Arendell Street Morehead City, NC 28557 (252) 222-6203 Website: www.carteret.edu Email: mccormacr@carteret.edu	4003	Mr. Rick McCormac	Yes	Yes	Yes	No
Catawba Valley Community College 2550 Highway 70, Southeast Hickory, NC 28602 (828) 327-7000 Website: www.cvcc.edu Email: sblake@cvcc.edu	4004	Ms. Susan Blake	Yes	Yes	Yes	Yes
Catawba Valley Insurance Programs P.O. Box 2825 Hickory, NC 28603 1269 Sixteenth St NE Hickory, NC 28601 (828) 328-5750 Email: genedavisinsurance@gmail.com	4062	Mr. Gene Davis	Yes	No	No	Yes
Central Piedmont Community College P. O. Box 35009 Charlotte, NC 28235 (704) 330-4685 (704) 330-4673 Website: www.cpcc.edu Email: Cindy.Savage@cpcc.edu	4006	Ms. Cynthia B. Savage Ms. Robbie Thompson	Yes	Yes	Yes	Yes

<p>Certified Training Institute 4523 Park Road, Ste 101A Charlotte, NC 28209 (704) 521-4400 Website: www.gotocti.com Email: pstrickland@gotocti.com</p>	4054	Ms. Phyllis Strickland	Yes	Yes	Yes	Yes
<p>Cleveland Community College 137 South Post Road Shelby, NC 28152 (704) 669-4015 Lawson Email: LawsonL@clevelandcc.edu</p>	4222	Ms. LeeAnn	Yes	Yes	No	No
<p>College of the Albemarle 800 N. Oakum St. Edenton, NC 27932 (252) 482-7900 Ext 2250 Website: www.albemarle.cc.nc.us Email: heather_forbes@albemarle.edu</p>	4008		Yes	Yes	Yes	Yes
<p>Craven Community College 800 College Court – Brock 129 New Bern, NC 28562 (252) 638-7248 (252) 638-5467 Website: www.cravencc.edu Email: schulzej@cravencc.edu</p>	4009	Mr. Jeff Schulze	Yes	Yes	No	Yes
<p>DF Institute, Inc. D/B/A Kaplan Financial 332 Front Street S Suite 555 La Crosse, WI 54601 Tel: (800) 428-1324 Email: dawn.helfrich@kaplan.com</p>	4180	Ms. Dawn Helfrich	Yes	Yes	No	Yes
<p>Dixon Hall Insurance 1903 Waverly Drive Monroe, NC 28112 (704) 254-6437 Website: www.dixonshall.com Email: dhall@dixonshall.com</p>	4056	Mr. Dixon Hall	Yes	Yes	Yes	Yes
<p>East Carolina University 1000 E. 5th St. Bate 3113 Greenville, NC 27858 (252) 328-6372 Email: wellsbr@ecu.edu</p>	4226	Dr. Brenda Wells	No	Yes	No	No
<p>FCG Insurance Training School 1110 Navaho Drive, Suite 300 Raleigh, NC 27609 (919) 977-9781 Email: frith3300@yahoo.com Website: fcgprelicensingchool.com</p>	4224	Mr. Curtis Frith	Life Only	No	No	No

Financial Brokerage, Inc. 2238 South 156 Circle Omaha, NE 68130 (800) 397-9999 Website: www.fbinc.com Email: marketing@fbinc.com	4087	No	No	No	Yes
Financial Freedom Planners 3029 Beates Ford Road Charlotte, NC 28216 (704) 395-2770 Email: visla_ealy@hotmail.com	4165	Yes	No	No	No
Financial Services Institute 3965 Winding Way Road Roanoke, VA 24015 (540) 345-4125 Email: WJMFSI@aol.com	4045	Yes	No	No	Yes
Guilford Technical Community College 601 High Point Road Jamestown, NC 27282 (336) 334-4822 x53115 Website: www.gtcc.edu Email: aleberle@gtcc.edu	4014	Yes	Yes	Yes	Yes
Hendrix Insurance School 109 E. Main Street Duncan, SC 29334 (864) 439-5440 Email: hendrixagency@bellsouth.net	4047	Yes	Yes	Yes	Yes
Horizon Professional Education 4600 Park Rd. #300 Charlotte, NC 28209 (704) 529-3199 Website: www.horizon-edu.com Email: lake@horizon-edu.com	4192	Yes	Yes	No	Yes
IIANC Preclicensing 101 Weston Oaks Ct. Cary, NC 27513 (919) 828-4371 Website: www.iianc.com Email: lwooters@iianc.com	4042	Yes	Yes	Yes	Yes
Insurance Educational Systems 4915 Waters Edge Dr., Ste 275 Raleigh, NC 27606 (919) 859-2104 Website: www.iesnc.com Email: Victor@iesnc.com	4061	Yes	Yes	Yes	Yes
Insurance Educators P.O. Box 13227 Durham, NC 27709 (919) 361-0780 Website: www.insuranceeducators.com Email: tp@insuranceeducators.com	4071	Yes	Yes	Yes	Yes

Insurance Schools Inc. 5512 Big Tyler Rd. Charleston, WV 25313 (800) 333-3926 Email: dan.dupay@insurance-schools.com	4208	No	Yes	N	No
Isothermal Community College P.O. Box 804 Spindale, NC 28160 (828) 395-1404 Website: www.isothermal.edu Email: dhood@isothermal.edu	4016	Yes	Yes	Yes	Yes
John L. Quick, Jr./Insurance Prep. P.O. Box 17234 Raleigh, NC 27619 (919) 801-4548 Website: www.insuranceprep.com Email: insuranceprep@earthlink.net john@insuranceprep.com	4166	Yes	Yes	No	Yes
Lenoir Community College P. O. Box 188 Kinston, NC 28501 (252) 233-6850 Website: www.lenoir.cc.edu Email: smking35@lenoircc.edu	4018	Yes	Yes	No	Yes
Lester Underwriting Training Center P.O. Box 17315 Durham, NC 27722 (336) 599-6642 (919) 614-5825 Email: luteffollowup@aol.com	4058	Yes	No	No	No
Lewis Financial Services Institute 6600-H East WT Harris Blvd Charlotte, NC 28215 (704) 563-8869 Website: www.lfsinstitute.com Email: dlewis8084@aol.com	4048	Yes	Yes	Yes	Yes
Life Tutors 5 Long Shoals Rd. Arden, NC 28704 (828) 650-0830 Email: dbauknight@gmail.com	4223	Life Only	No	No	No
Martin School of Insurance 1032 Ocean Blvd W Holden Beach, NC 28462 or Supply, NC 28462 (336) 462-4146 Email: rgobb@aol.com	4210	Yes	No	No	Yes
Matthews Insurance School 300 Foxfield Lane Matthews, NC 28105 (704) 619-0173 Email: ptimmerman@dmjfinancialservices.com	4179	Yes	No	No	Yes

MDIS 4707 Vickery Chapel Road Greensboro, NC 27407 (336) 454-4784 Email: batistaw@aol.com	4064	Mr. Walter Batista	Yes	No	No	Yes
Blake & Assoc 1007 Greenway Drive Jacksonville, NC 28546 (910) 353-8505 Email: prbinsure1@ec.rr.com	4170	Mr. Phil Blake	Yes	No	No	Yes
NC Surepass Insurance School 3709 Valleyfield Lane Elm City, NC 27822 (252) 245-4175 Email: charleswheeler57@gmail.com	4161	Mr. Charles D. Wheeler	Yes	Yes	Yes	Yes
North Carolina Education Center 1720 US Hwy 70 SE Hickory, NC 28602 Email: dave@ncedcenter.com Website: www.ncedcenter.com	4202	Mr. David Gissy	Yes	Yes	Yes	Yes
Primerica Life Ins Co 3120 Breckinridge Blvd Duluth, GA 30199 (770) 564-6407 Email: maria.dussault@primerica.com	4116	Ms. Cindee Chavis McKinn	Yes	Yes	No	No
Rendleman Company P.O. Box 4305 Greensboro, NC 27404 (336) 851-6002 Website: www.rendlemancompany.com Email: rendy3@aol.com	4044	Mr. Bill Rendleman, Jr.	Yes	Yes	Yes	Yes
Stephenson Professional Group 357 Go Cart Rd Broadnax, VA 23920 (757) 755-4073 Email: apj4494@gmail.com	4227	Ms. Adrian Johnson	Life Only	No	No	No
Surry Community College 630 South Main Street Dobson, NC 27017 (336) 386-8121 Email: smithg@surry.edu	4225	Mr. Greg Smith	No	Yes	No	No
Tarheel Pre-Licensing Education 2507 Nash Street North Wilson, NC 27896 (252) 210-9383 Email: masonclee@msn.com	4199	Mr. Durham Lee	Yes	No	No	No
TZ Insurance Solutions LLC 201 N. Kanawha St., Ste B Beckley, WV 25801 (304) 929-3258 Email: harless.stover@tzinsurance.com	4217	Mr. Harless Stover	Yes	No	No	No

ULEARN Insurance School Inc. 423 Hillsboro Rd. Taylorsville, NC 28681 Mr. Joe Douglas Compton Email: unitedfs@ureach.com	4194	Yes	Yes	No	Yes
Wayne Community College P.O. Box 8002 3000 Wayne Memorial Drive Goldsboro, NC 27534 (919) 739-6933 Ms. Monica Edwards Miller Email: mdedwards@waynecc.edu	4219	Yes	Yes	Yes	Yes
Wilkes Community College P.O. Box 120 1328 S. Collegiate Drive Wilkesboro, NC 28697 (336) 838-6516 Mr. Jeff Foster Website: www.wilkes.cc.nc.us Email: jeff.foster@wilkescc.edu	4039	Yes	Yes	Yes	Yes