

North Carolina Department of Insurance  
Prelicensing Classroom Course Information

VERY IMPORTANT

The Department of Insurance approves courses for Pre-licensing education offered through classroom instruction.

Students meeting the Life, Accident & Health, Property, Casualty, Personal Lines and Medicare Supplement/Long Term Care prelicensing education requirements through classroom courses MUST enroll through a Department of Insurance approved classroom prelicensing education school.

In compliance with N.C.G.S. 58-33-30(d)(2)&(3):

- Twenty (20) hours of instruction is required for each license – Life, Accident & Health and/or Sickness, Property, Casualty and Personal Lines.
- Ten (10) hours of instruction is required for Medicare Supplement/Long-Term Care insurance.

Individuals that hold one or more of the following insurance designations are exempt from prelicensing education requirements:

Life:

Certified Insurance Counselor (CIC);  
Certified Employee Benefits Specialist (CEBS)  
Certified Financial Planner (CFP)

Accident & Health/Sickness:

Registered Health Underwriter (RHU)  
Certified Employee Benefits Specialist (CEBS)  
Registered Employee Benefits Consultant (REBC)  
Health Insurance Associate (HIA)

Property:

Accredited Advisor in Insurance (AAI);  
Associate in Risk Management (ARM);  
Certified Insurance Counselor (CIC).

Casualty:

Accredited Advisor in Insurance (AAI)  
Associate in Risk Management (ARM)  
Certified Insurance Counselor (CIC)

Personal Lines:

Accredited Advisor in Insurance (AAI)  
Associate in Risk Management (ARM)  
Certified Insurance Counselor (CIC)

Other qualification: Holder of degree in insurance (associate or bachelors)

Submit a written request for a waiver of prelicensing education with proof of exemption to NCDOL/Agent Services Division by fax to (919) 715-3794.

## Schools Approved to Conduct Insurance Prelicensing Education Classroom Courses

**Please contact the individual schools for course and schedule information**

**May 30, 2017**

School Information	Life Approval	Accident & Health/Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
Accredited Insurance School 4055 123 Forest Court Advance, NC 27006 (336) 940-5700 Website: <a href="http://www.accreditedple.com">www.accreditedple.com</a> Email: <a href="mailto:rwaugh@insurer.com">rwaugh@insurer.com</a> Mr. Ron Waugh	Yes	Yes	Yes	Yes	No	Yes
Agent's Choice, Insurance PLE School 4057 3320 Silas Creek Pkwy #67 Winston Salem, NC 27103 (336) 774-9400 Website: <a href="http://www.agentschoiceonline.com">www.agentschoiceonline.com</a> Email: <a href="mailto:rondelk@bellsouth.net">rondelk@bellsouth.net</a> Mr. Ron Delk	Yes	Yes	Yes	Yes	Yes	Yes
Alamance Community College 4033 P.O. Box 8000 Graham, NC 27253 (336) 506-4301 Website: <a href="http://www.alamancecc.edu">www.alamancecc.edu</a> Email: <a href="mailto:dave.parker@alamancecc.edu">dave.parker@alamancecc.edu</a> Mr. Dave Parker	Yes	Yes	Yes	Yes	Yes	No
ALH Administrative Services 4213 2650 McCormick Dr. #300 Clearwater, FL 33759 (727) 726-0726 Email: <a href="mailto:jstankewich@amerilife.com">jstankewich@amerilife.com</a> Mr. James Stankewich	Yes	Yes	No	No	No	Yes
American Academy for Insurance Training 4204 6699 Fox Centre Pkwy, Ste 459 Gloucester, VA 23061 (757) 660-1755 Email: <a href="mailto:loukressaty@americanacademyva.com">loukressaty@americanacademyva.com</a> Mr. Louis Kressaty	Yes	Yes	No	No	No	Yes
American Financial Studies 4069 P.O. Box 319 Franklin, NC 28744 (828) 541-1277 Website: <a href="http://www.americanfinancialstudies.com">www.americanfinancialstudies.com</a> Email: <a href="mailto:service@americanfinancialstudies.com">service@americanfinancialstudies.com</a> Mr. John Martin	Yes	Yes	Yes	Yes	Yes	Yes
Atlantic Insurance School 4159 2966 S. Church Street #359 Burlington, NC 27215 (252) 432-5609 Ms. Patricia L. Richardson	Yes	Yes	Yes	Yes	No	Yes
Beacon Exam Prep 4220 5710-K High Point Rd #249 Greensboro NC 27406 (888) 503-6260 Website: <a href="http://www.beaconexamprep.com">www.beaconexamprep.com</a> Email: <a href="mailto:info@beaconexamprep.com">info@beaconexamprep.com</a> Mr. Jeff Carter	Yes	Yes	Yes	Yes	No	Yes

Bromley Smith 1014 Wall Rd, Apt G-3 Spring Lake, NJ 07762-2348 (732) 449-9288 Website: <a href="http://bromleysmithpublishers.com">bromleysmithpublishers.com</a> Email: <a href="mailto:jimsmith@bromleysmithpublishers.com">jimsmith@bromleysmithpublishers.com</a>	4189	No	Yes	No	No
Cape Fear Community College 4206 ATTN: Phillip Brown, Continuing Education 411 N. Front Street Wilmington, NC 28401 (910) 362-7319 Website: <a href="http://www.cfcc.edu">www.cfcc.edu</a> Email: <a href="mailto:pebrown59@mail.cfcc.edu">pebrown59@mail.cfcc.edu</a>		Yes	Yes	Yes	No
Carolina Insurance School, Inc. P.O. Box 680996 Charlotte, NC 28216-0017 (704) 489-9440 Ms. Sharon Malmberg (866) 245-9440 Website: <a href="http://www.CarolinaInsuranceSchool.com">www.CarolinaInsuranceSchool.com</a> Email: <a href="mailto:smalmberg@CarolinaInsuranceSchool.com">smalmberg@CarolinaInsuranceSchool.com</a>	4157	Yes	Yes	Yes	Yes
Carteret Community College 3505 Arendell Street Morehead City, NC 28557 (252) 222-6203 Website: <a href="http://www.carteret.edu">www.carteret.edu</a> Email: <a href="mailto:mccormacr@carteret.edu">mccormacr@carteret.edu</a>	4003	Yes	Yes	Yes	No
Catawba Valley Community College 2550 Highway 70, Southeast Hickory, NC 28602 (828) 327-7000 Website: <a href="http://www.cvcc.edu">www.cvcc.edu</a> Email: <a href="mailto:sblake@cvcc.edu">sblake@cvcc.edu</a>	4004	Yes	Yes	Yes	Yes
Catawba Valley Insurance Programs P.O. Box 2825 Hickory, NC 28603 1269 Sixteenth St NE Hickory, NC 28601 (828) 328-5750 Email: <a href="mailto:genedavisinsurance@gmail.com">genedavisinsurance@gmail.com</a>	4062	Yes	No	No	Yes
Central Piedmont Community College P.O. Box 35009 Charlotte, NC 28235 (704) 330-4685 Ms. Cynthia B. Savage (704) 330-4673 Website: <a href="http://www.cpcc.edu">www.cpcc.edu</a> Email: <a href="mailto:Cindy.Savage@cpcc.edu">Cindy.Savage@cpcc.edu</a>	4006	Yes	Yes	Yes	Yes
Certified Training Institute 4523 Park Road, Ste 101-A Charlotte, NC 28209 (704) 521-4400 Website: <a href="http://www.gotocti.com">www.gotocti.com</a> Email: <a href="mailto:pstrickland@gotocti.com">pstrickland@gotocti.com</a>	4054	Yes	Yes	Yes	Yes

Cleveland Community College 137 South Post Road Shelby, NC 28152 (704) 669-4015 Email: <a href="mailto:LawsonL@clevelandcc.edu">LawsonL@clevelandcc.edu</a>	4222	Ms. LeeAnn Lawson	Yes	Yes	No	No
College of the Albemarle 800 N. Oakum St. Edenton, NC 27932 (252) 482-7900 Ext 2250 Website: <a href="http://www.albemarle.cc.nc.us">www.albemarle.cc.nc.us</a> Email: <a href="mailto:heather_forbes@albemarle.edu">heather_forbes@albemarle.edu</a>	4008		Yes	Yes	Yes	Yes
Craven Community College 800 College Court – Brock 129 New Bern, NC 28562 (252) 638-7248 (252) 638-5467 Website: <a href="http://www.cravencc.edu">www.cravencc.edu</a> Email: <a href="mailto:schulzej@cravencc.edu">schulzej@cravencc.edu</a>	4009	Mr. Jeff Schulze	Yes	Yes	No	Yes
DF Institute, Inc. D/B/A Kaplan Financial 332 Front Street S Suite 555 La Crosse, WI 54601 Tel: (800) 428-1324 Email: <a href="mailto:dawn.helfrich@kaplan.com">dawn.helfrich@kaplan.com</a>	4180	Ms. Dawn Helfrich	Yes	Yes	No	Yes
Dixon Hall Insurance 1903 Waverly Drive Monroe, NC 28112 (704) 254-6437 Website: <a href="http://www.dixonshall.com">www.dixonshall.com</a> Email: <a href="mailto:dhall@dixonshall.com">dhall@dixonshall.com</a>	4056	Mr. Dixon Hall	Yes	Yes	Yes	Yes
East Carolina University 1000 E. 5 <sup>th</sup> St. Bate 3113 Greenville, NC 27858 (252) 328-6372 Email: <a href="mailto:wellsbr@ecu.edu">wellsbr@ecu.edu</a>	4226	Dr. Brenda Wells	No	Yes	No	No
FCG Insurance Training School 5868 Faringdon Place Raleigh, NC 27609 (919) 977-9781 Email: <a href="mailto:frithconsultants@gmail.com">frithconsultants@gmail.com</a>	4224	Mr. Curtis Frith	Life Only	No	No	No
Financial Brokerage, Inc. 2238 South 156 Circle Omaha, NE 68130 (800) 397-9999 Website: <a href="http://www.fb-inc.com">www.fb-inc.com</a> Email: <a href="mailto:marketing@fb-inc.com">marketing@fb-inc.com</a>	4087	Ms. Sarah Stewart	No	No	No	Yes
Financial Freedom Planners 3029 Beates Ford Road Charlotte, NC 28216 (704) 395-2770 Email: <a href="mailto:visla_ealy@hotmail.com">visla_ealy@hotmail.com</a>	4165	Ms. Visla Ealy	Yes	No	No	No

Financial Services Institute 3965 Winding Way Road Roanoke, VA 24015 (540) 345-4125 Email: <a href="mailto:WJMFSI@aol.com">WJMFSI@aol.com</a>	4045	Yes	No	No	Yes
Mr. William J. Matze					
Guilford Technical Community College 601 High Point Road Jamestown, NC 27282 (336) 334-4822 x53115 Website: <a href="http://www.gtcc.edu">www.gtcc.edu</a> Email: <a href="mailto:aleberle@gtcc.edu">aleberle@gtcc.edu</a>	4014	Yes	Yes	Yes	Yes
Ms. Amy Eberle					
Hendrix Insurance School 109 E. Main Street Duncan, SC 29334 (864) 439-5440 Email: <a href="mailto:hendrixagency@bellsouth.net">hendrixagency@bellsouth.net</a>	4047	Yes	Yes	Yes	Yes
Mr. James T. Hendrix					
Horizon Professional Education 4600 Park Rd. #300 Charlotte, NC 28209 (704) 529-3199 Website: <a href="http://www.horizon-edu.com">www.horizon-edu.com</a> Email: <a href="mailto:lake@horizon-edu.com">lake@horizon-edu.com</a>	4192	Yes	Yes	No	Yes
Ms. Linda S. Ake					
IIANC Prelicensing 101 Weston Oaks Ct. Cary, NC 27513 (919) 828-4371 Website: <a href="http://www.iianc.com">www.iianc.com</a> Email: <a href="mailto:lwooters@iianc.com">lwooters@iianc.com</a>	4042	Yes	Yes	Yes	Yes
Ms. LuAnn Wooters					
Insurance Educational Systems 4915 Waters Edge Dr., Ste 275 Raleigh, NC 27606 (919) 859-2104 Website: <a href="http://www.iesnc.com">www.iesnc.com</a> Email: <a href="mailto:Victor@iesnc.com">Victor@iesnc.com</a>	4061	Yes	Yes	Yes	Yes
Mr. Victor Powell					
Insurance Educators P.O. Box 13227 Durham, NC 27709 (919) 361-0780 Website: <a href="http://www.insuranceeducators.com">www.insuranceeducators.com</a> Email: <a href="mailto:tp@insuranceeducators.com">tp@insuranceeducators.com</a>	4071	Yes	Yes	Yes	Yes
Mr. Victor Powell					
Insurance Schools Inc. 5512 Big Tyler Rd. Charleston, WV 25313 (800) 333-3926 Email: <a href="mailto:dan.dupay@insurance-schools.com">dan.dupay@insurance-schools.com</a>	4208	No	Yes	N	No
Mr. M. Daniel Dupay					
Isothermal Community College P.O. Box 804 Spindale, NC 28160 (828) 395-1404 Website: <a href="http://www.isothermal.edu">www.isothermal.edu</a> Email: <a href="mailto:dhoo@isothermal.edu">dhoo@isothermal.edu</a>	4016	Yes	Yes	Yes	Yes
Ms. Donna Hood					

John L. Quick, Jr./Insurance Prep. P.O. Box 17234 Raleigh, NC 27619 (919) 801-4548 Website: <a href="http://www.insuranceprep.com">www.insuranceprep.com</a> Email: <a href="mailto:insuranceprep@earthlink.net">insuranceprep@earthlink.net</a> <a href="mailto:john@insuranceprep.com">john@insuranceprep.com</a>	4166	Yes	Yes	No	Yes
Mr. John L. Quick, Jr.					
Lenoir Community College P.O. Box 188 Kinston, NC 28501 (252) 233-6850 Website: <a href="http://www.lenoir.cc.edu">www.lenoir.cc.edu</a> Email: <a href="mailto:smking35@lenoircc.edu">smking35@lenoircc.edu</a>	4018	Yes	Yes	No	Yes
Ms. Sharon King					
Lester Underwriting Training Center P.O. Box 17315 Durham, NC 27722 (336) 599-6642 (919) 614-5825 Email: <a href="mailto:lutcfollowup@aol.com">lutcfollowup@aol.com</a>	4058	Yes	No	No	No
Mr. Avie Lester					
Lewis Financial Services Institute 6600-H East WT Harris Blvd Charlotte, NC 28215 (704) 563-8869 Website: <a href="http://www.lfsinstitute.com">www.lfsinstitute.com</a> Email: <a href="mailto:dlewis8084@aol.com">dlewis8084@aol.com</a>	4048	Yes	Yes	Yes	Yes
Mr. Donald E. Lewis					
Life Tutors 5 Long Shoals Rd. Arden, NC 28704 (828) 650-0830 Email: <a href="mailto:dbauknight@gmail.com">dbauknight@gmail.com</a>	4223	Life Only	No	No	No
Ms. Diane Bauknight					
Martin School of Insurance 1032 Ocean Blvd W Holden Beach, NC 28462 or Supply, NC 28462 (336) 462-4146 Email: <a href="mailto:rgobb@aol.com">rgobb@aol.com</a>	4210	Yes	No	No	Yes
Ms. Regina Martin					
Matthews Insurance School 300 Foxfield Lane Matthews, NC 28105 (704) 619-0173 Email: <a href="mailto:ptimmerman@dmjfinancialservices.com">ptimmerman@dmjfinancialservices.com</a>	4179	Yes	No	No	Yes
Mr. Phillip Timmerman					
MDIS 4707 Vickery Chapel Road Greensboro, NC 27407 (336) 454-4784 Email: <a href="mailto:batistaw@aol.com">batistaw@aol.com</a>	4064	Yes	No	No	Yes
Mr. Walter Batista					
Blake & Assoc 1007 Greenway Drive Jacksonville, NC 28546 (910) 353-8505 Email: <a href="mailto:prbinsure1@ec.rr.com">prbinsure1@ec.rr.com</a>	4170	Yes	No	No	Yes
Mr. Phil Blake					
NC Surepass Insurance School P.O. Box 7207 Wilson, NC 27895 (252) 289-0300 Email: <a href="mailto:Cwheelerdealer@nc.rr.com">Cwheelerdealer@nc.rr.com</a>	4161	Yes	Yes	Yes	Yes
Mr. Charles D. Wheeler					

North Carolina Education Center 1720 US Hwy 70 SE Hickory, NC 28602 Mr. David Gissy Email: <a href="mailto:dave@ncedcenter.com">dave@ncedcenter.com</a> Website: <a href="http://www.ncedcenter.com">www.ncedcenter.com</a>	4202	Yes	Yes	Yes	Yes
Primerica Life Ins Co 3120 Breckinridge Blvd Duluth, GA 30199 (770) 564-6407 Ms. Cindee Chavis McKinn Email: <a href="mailto:maria.dussault@primerica.com">maria.dussault@primerica.com</a>	4116	Yes	Yes	No	No
Rendleman Company P.O. Box 4305 Greensboro, NC 27404 (336) 851-6002 Mr. Bill Rendleman, Jr. Website: <a href="http://www.rendlemancompany.com">www.rendlemancompany.com</a> Email: <a href="mailto:rendy3@aol.com">rendy3@aol.com</a>	4044	Yes	Yes	Yes	Yes
Surry Community College 630 South Main Street Dobson, NC 27017 (336) 386-8121 Mr. Greg Smith Email: <a href="mailto:smithg@surry.edu">smithg@surry.edu</a>	4225	No	Yes	No	No
Tarheel Pre-Licensing Education 2837 Daisy Ln Wilson, NC 27896 (252) 210-9383 Mr. Durham Lee Mr. David Mashburn Email: <a href="mailto:durhamlee@msn.com">durhamlee@msn.com</a> <a href="mailto:masonclee@msn.com">masonclee@msn.com</a>	4199	Yes	No	No	No
TZ Insurance Solutions LLC 201 N. Kanawha St., Ste B Beckley, WV 25801 (304) 929-3258 Mr. Harless Stover Email: <a href="mailto:harless.stover@tzinsurance.com">harless.stover@tzinsurance.com</a>	4217	Yes	No	No	No
ULEARN Insurance School Inc. 423 Hillsboro Rd. Taylorsville, NC 28681 Mr. Joe Douglas Compton Email: <a href="mailto:unitedfs@ureach.com">unitedfs@ureach.com</a>	4194	Yes	Yes	No	Yes
Wayne Community College P.O. Box 8002 3000 Wayne Memorial Drive Goldsboro, NC 27534 (919) 739-6933 Ms. Monica Edwards Miller Email: <a href="mailto:mdedwards@waynecc.edu">mdedwards@waynecc.edu</a>	4219	Yes	Yes	Yes	Yes
Wilkes Community College P.O. Box 120 1328 S. Collegiate Drive Wilkesboro, NC 28697 (336) 838-6516 Mr. Jeff Foster Website: <a href="http://www.wilkes.cc.nc.us">www.wilkes.cc.nc.us</a> Email: <a href="mailto:jeff.foster@wilkescc.edu">jeff.foster@wilkescc.edu</a>	4039	Yes	Yes	Yes	Yes