

North Carolina Department of Insurance
Prelicensing Correspondence Course Information

VERY IMPORTANT

The Department of Insurance approves correspondence courses for Pre-licensing education offered through the workbook method and through the internet.

Students meeting the Life, Accident & Health, Property, Casualty, Personal Lines and Medicare Supplement/Long Term Care prelicensing education requirements through correspondence courses MUST enroll through a Department of Insurance approved correspondence prelicensing education school.

In compliance with N.C.G.S. 58-33-30(d)(2)&(3):

- Twenty (20) hours of instruction is required for each license – Life, Accident & Health and/or Sickness, Property, Casualty and Personal Lines.
- Ten (10) hours of instruction is required for Medicare Supplement/Long-Term Care insurance.

Individuals that hold one or more of the following insurance designations are exempt from prelicensing education requirements:

Life:

Certified Insurance Counselor (CIC);
Certified Employee Benefits Specialist (CEBS)
Certified Financial Planner (CFP)
Chartered Life Underwriter (CLU)
Chartered Financial Consultant (ChFC)
Life Underwriter Training Council Fellow (LUTCF)
Fellow Life Management Institute (FLMI)

Accident & Health/Sickness:

Registered Health Underwriter (RHU)
Certified Employee Benefits Specialist (CEBS)
Registered Employee Benefits Consultant (REBC)
Health Insurance Associate (HIA)

Property:

Accredited Advisor in Insurance (AAI);
Associate in Risk Management (ARM);
Certified Insurance Counselor (CIC).

Casualty:

Accredited Advisor in Insurance (AAI)
Associate in Risk Management (ARM)
Certified Insurance Counselor (CIC)
Chartered Prop. Cas. Underwriter (CPCU)

Personal Lines:

Accredited Advisor in Insurance (AAI)
Associate in Risk Management (ARM)
Certified Insurance Counselor (CIC)
Chartered Prop. Cas. Underwriter (CPCU)

Medicare Supplement/Long Term Care:

Waivers for prelicensing are granted case-by-case based on education and/or experience in Medicare Supplement/Long Term Care.

Other qualification: Holder of a degree in insurance (associate or bachelors)

Submit a written request for a waiver of prelicensing education with proof of exemption to NCDOI/Agent Services Division by fax to (919) 715-3794.

<p>American Financial Studies 4145 P.O. Box 357 Hayesville, NC 28904 (828) 389-9999 Mr. John Martin (800) 707-2529 Website: www.americanfinancialstudies.com Email: service@americanfinancialstudies.com</p>	Yes	Yes	Yes	Yes
<p>American Safety Council.....4212 5125 Adanson Street, Suite 500 Orlando, FL 32804 (800) 732-4135 Mr. Michael Lewin Email: support@amersc.com</p>	Yes	No	No	No
<p>Atlantic Insurance School 4173 2966 S. Church Street #359 Burlington, NC 27215 (252) 432-5609 Ms. Patricia L. Richardson Email: information@aisuranceschool.com</p>	Yes	Yes	No	Yes
<p>Ayantall & Associates 4133 P.O. Box 14103 Raleigh, NC 27620-4103 (919) 833-4210 Mr. Albert L. Scott Email: als4210@bellsouth.net</p>	Yes	Yes	No	No
<p>Carolina Insurance School, Inc. 4151 P.O. Box 680996 Charlotte, NC 28216-0017 (704) 489-9440 Ms. Sharon Malmberg Website: www.CarolinaInsuranceSchool.com Email: smalmberg@CarolinaInsuranceSchool.com</p>	Yes	Yes	Yes	Yes
<p>Certified Training Institute 4126 4523 Park Road, Ste 101A Charlotte, NC 28209 (704) 521-4400 Ms. Phyllis Strickland Website: www.gotocti.com Email: pstrickland@gotocti.com</p>	Yes	Yes	Yes	Yes
<p>Catawba Valley Insurance Program 4177 P.O. Box 2825 Hickory, NC 28603 1317 Fourth Street Dr NW Hickory, NC 28601 (828) 328-5750 Mr. Gene Davis Email: gene@danwatersassoc.com</p>	Yes	No	No	Yes
<p>CPMI Professional Development Inc. 4205 613 Countryside Drive Germantown Hills, IL 61548 (877) 601-2273 Ms. Clair Mensinger Email: info@cpmipro.com</p>	Yes	Yes	No	Yes
<p>Dixon Insurance School 4172 1903 Waverly Drive Monroe, NC 28112 (704) 254-6437 Mr. Dixon Hall Website: www.dixonshall.com Email: dhall@dixonshall.com</p>	Yes	Yes	Yes	Yes

Duke and Dowling 210 West Millbrook Road Raleigh, NC 27609 (919) 880-1440 Email: alwheless@nc.rr.com	4146	Mr. Al Wheless	Yes	No	No	Yes
Enterprise Training School, Inc. 8600 LaSalle Rd. Suite 500 – York Building Towson, MD 21286 (800) 777-0490 Email: ryan@etrainingschool.com	4221	Mr. Ryan Evans	Yes	No	No	No
ExamFX Inc. 11161 Overbrook Road Leawood, KS 66211 (800) 586-2253 Website: www.examfx.com Email: lesa.pastor@examfx.com	4191	Ms. Lesa Pastor	Yes	Yes	Yes	Yes
Financial Brokerage, Inc. 2238 South 156 Circle Omaha, NE 68130 (402) 697-9988 Website: www.fbinc.com Email: marketing@fbinc.com	4099	Ms. Sarah Stewart	No	No	No	Yes
Horizon Professional Education 4600 Park Rd. #325 Charlotte, NC 28209 (704) 529-3199 Website: www.horizon-edu.com	4193	Ms. Linda S. Ake	Yes	Yes	No	Yes
IIANC Prelicensing 101 Weston Oaks Ct. Cary, NC 27513 (919) 828-4371 Website: www.iianc.com Email: lwooters@iianc.com	4132	Ms. LuAnn Wooters	Yes	No	No	Yes
Insurance Educational Systems 4915 Waters Edge Dr., Ste 275 Raleigh, NC 27606 (919) 859-2104 Website: www.iesnc.com Email: Victor@iesnc.com	4127	Mr. Victor Powell	Yes	Yes	No	Yes
Insurance Educators P.O. Box 13227 Durham, NC 27709 (919) 361-0780 Website: www.insuranceeducators.com Email: tp@insuranceeducators.com	4155	Mr. Victor Powell	Yes	Yes	Yes	Yes
DF Institute, Inc. D/B/A Kaplan Financial 332 Front Street S Suite 555 La Crosse, WI 54601 Tel: (800) 428-1324 Email: dawn.helfrich@kaplan.com	4181	Ms. Dawn Helfrich	Yes	Yes	No	Yes

Lester Underwriting Training Center P.O. Box 17315 Durham, NC 27722 (336) 599-6642 (919) 614-5825 Email: lutcffollowup@aol.com	4058	Yes	No	No	No
Mr. Avie Lester					
Lewis Financial Services Institute 6604 C3 East WT Harris Blvd Charlotte, NC 28215 (704) 563-8869 Website: www.lfsinstitute.com Email: dlewis8084@aol.com	4130	Yes	Yes	Yes	No
Mr. Donald E. Lewis					
NC Surepass Insurance School P.O. Box 7207 Wilson, NC 27895 (252) 289-0300 Email: cwheelerdealer@nc.rr.com	4160	Yes	Yes	Yes	Yes
Mr. Charles Wheeler					
National Online Insurance School 111 SE 2 nd Street, Unit 401 Delray Beach, FL 33444 (888) 770-3681 Email: info@nationalonlineinsuranceschool.com Website: www.nationalonlineinsuranceschool.com	4216	Yes	No	No	No
Mr. Michael Basiaga					
North Carolina Education Center 1720 US Hwy 70 SE Hickory, NC 28602 (828) 404-6949 Email: dave@ncedcenter.com Website: www.ncedcenter.com	4202	Yes	Yes	Yes	Yes
Mr. David Gissy					
Raleigh Agency of the Equitable 3201 Beechleaf Court, Ste 450 Raleigh, NC 27604 (919) 341-1690 Email: vickie.bain@axa-advisors.com	4090	Yes	No	No	No
Ms. Vickie Bain					
Rendleman Company P.O. Box 4305 Greensboro, NC 27404 (336) 851-6002 Website: www.rendlemancompany.com Email: rendy3@aol.com	4136	Yes	Yes	Yes	Yes
Mr. Bill Rendleman, Jr.					
Securities Training Corporation 100 Grove Street, Suite 115 Worcester, MA 01605 (800) 782-2678 Email : rdrain@stcusa.com	4218	Yes	No	No	No
Mr. Richard L. Drain Jr.					
TesTeachers 8700 E Via de Ventura, Ste. 300 Scottsdale, AZ 85258 (888) 422-7714 compliance@testteachers.com	4215	Yes	Yes	Yes	No
Ms. Suzy Rhoades					

<p>The License Coach 825 Market Street Building M, Suite 245 Allen, TX 75013 (214) 613-1539 Website: www.thelicensecoach.com Email: blake@thelicensecoach.com</p>	4203	Yes	Yes	No	Yes
<p>Triad Insurance School 1020 Old Mill Rd. Easley, SC 29642 (864) 850-8866 Website: www.triadis.org Email: triadis@bellsouth.net</p>	4154	Yes	Yes	Yes	Yes
<p>ULEARN Insurance School 423 Hillsboro Rd. Taylorsville, NC 28681 (828) 495-7208 Email: unitedfs@ureach.com</p>	4194	Yes	Yes	No	Yes
<p>PreLicense.com, a Service of WebCE P.O. Box 850058 Richardson, TX 75085-0058 (877) 488-9310 Email: director@prelicense.com</p>	4209	Yes	Yes	No	Yes
<p>XCEL Solutions LLC 7700 -2 Square Lake Blvd. Jacksonville, FL 32256 Email: patrick@xceltesting.com</p>	4214	Yes	No	No	Yes