

North Carolina Department of Insurance  
Prelicensing Correspondence Course Information

VERY IMPORTANT

The Department of Insurance approves correspondence courses for Pre-licensing education offered through the workbook method and through the internet.

Students meeting the Life, Accident & Health, Property, Casualty, Personal Lines and Medicare Supplement/Long Term Care prelicensing education requirements through correspondence courses MUST enroll through a Department of Insurance approved correspondence prelicensing education school.

In compliance with N.C.G.S. 58-33-30(d)(2)&(3):

- Twenty (20) hours of instruction is required for each license – Life, Accident & Health and/or Sickness, Property, Casualty and Personal Lines.
- Ten (10) hours of instruction is required for Medicare Supplement/Long-Term Care insurance.

Individuals that hold one or more of the following insurance designations are exempt from prelicensing education requirements:

Life:

Certified Insurance Counselor (CIC);  
Certified Employee Benefits Specialist (CEBS)  
Certified Financial Planner (CFP)  
Chartered Life Underwriter (CLU)  
Chartered Financial Consultant (ChFC)  
Life Underwriter Training Council Fellow (LUTCF)  
Fellow Life Management Institute (FLMI)

Accident & Health/Sickness:

Registered Health Underwriter (RHU)  
Certified Employee Benefits Specialist (CEBS)  
Registered Employee Benefits Consultant (REBC)  
Health Insurance Associate (HIA)

Property:

Accredited Advisor in Insurance (AAI);  
Associate in Risk Management (ARM);  
Certified Insurance Counselor (CIC).

Casualty:

Accredited Advisor in Insurance (AAI)  
Associate in Risk Management (ARM)  
Certified Insurance Counselor (CIC)  
Chartered Prop. Cas. Underwriter (CPCU)

Personal Lines:

Accredited Advisor in Insurance (AAI)  
Associate in Risk Management (ARM)  
Certified Insurance Counselor (CIC)  
Chartered Prop. Cas. Underwriter (CPCU)

Medicare Supplement/Long Term Care:

Waivers for prelicensing are granted case-by-case based on education and/or experience in Medicare Supplement/Long Term Care.

Other qualification: Holder of a degree in insurance (associate or bachelors)

Submit a written request for a waiver of prelicensing education with proof of exemption to NCDOI/Agent Services Division by fax to (919) 715-3794.

## Schools Approved to Offer Insurance Prelicensing Education Correspondence Courses (Workbook and Internet)

Please contact the individual schools for courses and schedule information

**December 11, 2018**

School Information	Life Approval	Accident & Health/Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
0Chance2Fail 2100 Southbridge Pkwy, Ste 650 Birmingham, AL 35209 (877) 516-8384 Website: <a href="http://www.0chance2fail.com">www.0chance2fail.com</a> Email: <a href="mailto:dan.burgess@tdblearning.com">dan.burgess@tdblearning.com</a>	4197	Yes	Yes	Yes	No	Yes
360Training.com, Inc. 13801 N. Mo-Pac Expressway, Ste 100 Austin, TX 78728 (512) 441-1097 Website: <a href="http://360training.com">360training.com</a> Email: <a href="mailto:jonny.white@360training.com">jonny.white@360training.com</a>	4207	Yes	Yes	Yes	No	No
A + School of Insurance 10847 Garden Oaks Ln Charlotte, NC 28273 (704) 281-9308- Email: <a href="mailto:michael_jackson28273@yahoo.com">michael_jackson28273@yahoo.com</a> Website: <a href="http://www.apinsuranceschool.com">www.apinsuranceschool.com</a>	4201	Yes	Yes	Yes	Yes	Yes
AA Online Classes.com 2608 Newby Road Huntsville, AL 35805 (256) 679-3162 Website: <a href="http://www.aaonlineclasses.com">www.aaonlineclasses.com</a> Email: <a href="mailto:support@aaonlineclasses.com">support@aaonlineclasses.com</a>	4195	Yes	Yes	Yes	No	No
Accredited Insurance School 123 Forest Court Advance, NC 27006 (336) 940-5700 Website: <a href="http://www.accreditedple.com">www.accreditedple.com</a> Email: <a href="mailto:rwaugh@insurer.com">rwaugh@insurer.com</a>	4156	Yes	Yes	Yes	No	Yes
A.D. Banker & Company 5000 College Blvd. #120 Overland Park, KS 66211 (800) 866-2468 <a href="mailto:laurie@adbanker.com">laurie@adbanker.com</a> <a href="mailto:barb@adbanker.com">barb@adbanker.com</a>	4196	Yes	Yes	Yes	Yes	Yes
Agent's Choice, Insurance PLE School 3320 Silas Creek Pkwy., Suite 672 Winston Salem, NC 27103 (336) 774-9400 Website: <a href="http://www.agentschoiceonline.com">www.agentschoiceonline.com</a> Email: <a href="mailto:answers@agentschoiceonline.com">answers@agentschoiceonline.com</a>	4164	Yes	Yes	Yes	Yes	Yes

American Financial Studies P.O. Box 357 Hayesville, NC 28904 (828) 389-9999 (800) 707-2529 Website: <a href="http://www.americanfinancialstudies.com">www.americanfinancialstudies.com</a> Email: <a href="mailto:service@americanfinancialstudies.com">service@americanfinancialstudies.com</a>	4145	Mr. John Martin	Yes	Yes	Yes	Yes
American Safety Council..... 5125 Adanson Street, Suite 500 Orlando, FL 32804 (800) 732-4135 Email: <a href="mailto:support@amersc.com">support@amersc.com</a>	4212	Mr. Michael Lewin	Yes	No	No	No
Atlantic Insurance School 2966 S. Church Street #359 Burlington, NC 27215 (252) 432-5609 Email: <a href="mailto:information@aisinsuranceschool.com">information@aisinsuranceschool.com</a>	4173	Ms. Patricia L. Richardson	Yes	Yes	No	Yes
Ayantel & Associates P.O. Box 14103 Raleigh, NC 27620-4103 (919) 833-4210 Email: <a href="mailto:als4210@bellsouth.net">als4210@bellsouth.net</a>	4133	Mr. Albert L Scott	Yes	Yes	No	No
Carolina Insurance School, Inc. P.O. Box 680996 Charlotte, NC 28216-0017 (704) 489-9440 Website: <a href="http://www.CarolinaInsuranceSchool.com">www.CarolinaInsuranceSchool.com</a> Email: <a href="mailto:smalmberg@CarolinaInsuranceSchool.com">smalmberg@CarolinaInsuranceSchool.com</a>	4151	Ms. Sharon Malmberg	Yes	Yes	Yes	Yes
Certified Training Institute 4523 Park Road, Ste 101-A Charlotte, NC 28209 (704) 521-4400 Website: <a href="http://www.gotociti.com">www.gotociti.com</a> Email: <a href="mailto:pstrickland@gotociti.com">pstrickland@gotociti.com</a>	4126	Ms. Phyllis Strickland	Yes	Yes	Yes	Yes
Catawba Valley Insurance Program P.O. Box 2825 Hickory, NC 28603 1317 Fourth Street Dr NW Hickory, NC 28601 (828) 328-5750 Email: <a href="mailto:gene@danwatersassoc.com">gene@danwatersassoc.com</a>	4177	Mr. Gene Davis	Yes	No	No	Yes
CPMI Professional Development Inc. 613 Countryside Drive Germantown Hills, IL 61548 (877) 601-2273 Email: <a href="mailto:info@cpmipro.com">info@cpmipro.com</a>	4205	Ms. Clair Mensinger	Yes	Yes	No	Yes
Dixon Insurance School 1903 Waverly Drive Monroe, NC 28112 (704) 254-6437 Website: <a href="http://www.dixonshall.com">www.dixonshall.com</a> Email: <a href="mailto:dhall@dixonshall.com">dhall@dixonshall.com</a>	4172	Mr. Dixon Hall	Yes	Yes	Yes	Yes
Duke and Dowling 210 West Millbrook Road Raleigh, NC 27609 (919) 880-1440 Email: <a href="mailto:alwheless@nc.rr.com">alwheless@nc.rr.com</a>	4146	Mr. Al Wheless	Yes	No	No	Yes

Enterprise Training School, Inc. 8600 LaSalle Rd. Suite 500 – York Building Towson, MD 21286 (800) 777-0490 Email: <a href="mailto:ryan@etrainingschool.com">ryan@etrainingschool.com</a>	4221	Mr. Ryan Evans	Yes	No	No	No
ExamFX Inc. 11161 Overbrook Road Leawood, KS 66211 (800) 586-2253 Website: <a href="http://www.examfx.com">www.examfx.com</a> Email: <a href="mailto:lesa.pastor@examfx.com">lesa.pastor@examfx.com</a>	4191	Ms. Lesa Pastor	Yes	Yes	Yes	Yes
Financial Brokerage, Inc. 2238 South 156 Circle Omaha, NE 68130 (402) 697-9988 Website: <a href="http://www.fb-inc.com">www.fb-inc.com</a> Email: <a href="mailto:marketing@fb-inc.com">marketing@fb-inc.com</a>	4099	Ms. Sarah Stewart	No	No	No	Yes
Horizon Professional Education 4600 Park Rd. #325 Charlotte, NC 28209 (704) 529-3199 Website: <a href="http://www.horizon-edu.com">www.horizon-edu.com</a>	4193	Ms. Linda S. Ake	Yes	Yes	No	Yes
IIANC Prelicensing 101 Weston Oaks Ct. Cary, NC 27513 (919) 828-4371 Website: <a href="http://www.iianc.com">www.iianc.com</a> Email: <a href="mailto:lwooters@iianc.com">lwooters@iianc.com</a>	4132	Ms. LuAnn Wooters	Yes	No	No	Yes
Insurance Educational Systems 4915 Waters Edge Dr., Ste 275 Raleigh, NC 27606 (919) 859-2104 Website: <a href="http://www.iesnc.com">www.iesnc.com</a> Email: <a href="mailto:Victor@iesnc.com">Victor@iesnc.com</a>	4127	Mr. Victor Powell	Yes	Yes	No	Yes
Insurance Educators P.O. Box 13227 Durham, NC 27709 (919) 361-0780 Website: <a href="http://www.insuranceeducators.com">www.insuranceeducators.com</a> Email: <a href="mailto:tp@insuranceeducators.com">tp@insuranceeducators.com</a>	4155	Mr. Victor Powell	Yes	Yes	Yes	Yes
DF Institute, Inc. D/B/A Kaplan Financial 332 Front Street S Suite 555 La Crosse, WI 54601 Tel: (800) 428-1324 Email: <a href="mailto:dawn.helfrich@kaplan.com">dawn.helfrich@kaplan.com</a>	4181	Ms. Dawn Helfrich	Yes	Yes	No	Yes
Lester Underwriting Training Center P.O. Box 17315 Durham, NC 27722 (336) 599-6642 (919) 614-5825 Email: <a href="mailto:lutfollowup@aol.com">lutfollowup@aol.com</a>	4058	Mr. Avie Lester	Yes	No	No	No

<p>Lewis Financial Services Institute  6604 C3 East WT Harris Blvd  Charlotte, NC 28215  (704) 563-8869  Website: <a href="http://www.lfsinstitute.com">www.lfsinstitute.com</a>  Email: <a href="mailto:dlewis8084@aol.com">dlewis8084@aol.com</a></p>	4130	Yes	Yes	Yes	No
<p>NC Surepass Insurance School  3709 Valleyfield Lane  Elm City, NC 27822  (252) 245-4175  Email: <a href="mailto:charleswheeler57@gmail.com">charleswheeler57@gmail.com</a></p>	4160	Yes	Yes	Yes	Yes
<p>National Online Insurance School  111 SE 2<sup>nd</sup> Street, Unit 401  Delray Beach, FL 33444  (888) 770-3681  Email: <a href="mailto:info@nationalonlineinsuranceschool.com">info@nationalonlineinsuranceschool.com</a>  Website: <a href="http://www.nationalonlineinsuranceschool.com">www.nationalonlineinsuranceschool.com</a></p>	4216	Yes	No	No	No
<p>North Carolina Education Center  1720 US Hwy 70 SE  Hickory, NC 28602  (828) 404-6949  Email: <a href="mailto:dave@ncedcenter.com">dave@ncedcenter.com</a>  Website: <a href="http://www.ncedcenter.com">www.ncedcenter.com</a></p>	4202	Yes	Yes	Yes	Yes
<p>Raleigh Agency of the Equitable  3201 Beechleaf Court, Ste 450  Raleigh, NC 27604  (919) 341-1690  Email: <a href="mailto:vickie.bain@axa-advisors.com">vickie.bain@axa-advisors.com</a></p>	4090	Yes	No	No	No
<p>Rendleman Company  P.O. Box 4305  Greensboro, NC 27404  (336) 851-6002  Website: <a href="http://www.rendlemancompany.com">www.rendlemancompany.com</a>  Email: <a href="mailto:rendy3@aol.com">rendy3@aol.com</a></p>	4136	Yes	Yes	Yes	Yes
<p>Securities Training Corporation  100 Grove Street, Suite 115  Worcester, MA 01605  (800) 782-2678  Email : <a href="mailto:rdrain@stcusa.com">rdrain@stcusa.com</a></p>	4218	Yes	No	No	No
<p>TesTeachers  8700 E Via de Ventura, Ste. 300  Scottsdale, AZ 85258  (888) 422-7714  <a href="mailto:compliance@testteachers.com">compliance@testteachers.com</a></p>	4215	Yes	Yes	Yes	No
<p>The License Coach  825 Market Street  Building M, Suite 245  Allen , TX 75013  (214) 613-1539  Website: <a href="http://www.thelicensecoach.com">www.thelicensecoach.com</a>  Email: <a href="mailto:blake@thelicensecoach.com">blake@thelicensecoach.com</a></p>	4203	Yes	Yes	No	Yes

Triad Insurance School 1020 Old Mill Rd. Easley, SC 29642 (864) 850-8866 Website: <a href="http://www.triadis.org">www.triadis.org</a> Email: <a href="mailto:triadis@bellsouth.net">triadis@bellsouth.net</a> Mr. Rufus O. Spearman	4154	Yes	Yes	Yes	Yes
ULEARN Insurance School 423 Hillsboro Rd. Taylorsville, NC 28681 (828) 495-7208 Email: <a href="mailto:unitedfs@ureach.com">unitedfs@ureach.com</a> Mr. Joe Douglas Compton	4194	Yes	Yes	No	Yes
PreLicense.com, a Service of WebCE P.O. Box 850058 Richardson, TX 75085-0058 (877) 488-9310 Email: <a href="mailto:director@prelicense.com">director@prelicense.com</a> Mr. Dan Tromblay	4209	Yes	Yes	No	Yes
XCEL Solutions LLC 7700 -2 Square Lake Blvd. Jacksonville, FL 32256 Email: <a href="mailto:patrick@xceltesting.com">patrick@xceltesting.com</a> Mr. Patrick Fraley	4214	Yes	No	No	Yes