

North Carolina Department of Insurance
Prelicensing Correspondence Course Information

VERY IMPORTANT

The Department of Insurance approves correspondence courses for Pre-licensing education offered through the workbook method and through the internet.

Students meeting the Life, Accident & Health, Property, Casualty, Personal Lines and Medicare Supplement/Long Term Care prelicensing education requirements through correspondence courses MUST enroll through a Department of Insurance approved correspondence prelicensing education school.

In compliance with N.C.G.S. 58-33-30(d)(2)&(3):

- Twenty (20) hours of instruction is required for each license – Life, Accident & Health and/or Sickness, Property, Casualty and Personal Lines.
- Ten (10) hours of instruction is required for Medicare Supplement/Long-Term Care insurance.

Individuals that hold one or more of the following insurance designations are exempt from prelicensing education requirements:

Life:

Certified Insurance Counselor (CIC);
Certified Employee Benefits Specialist (CEBS)
Certified Financial Planner (CFP)
Chartered Life Underwriter (CLU)
Chartered Financial Consultant (ChFC)
Life Underwriter Training Council Fellow (LUTCF)
Fellow Life Management Institute (FLMI)

Accident & Health/Sickness:

Registered Health Underwriter (RHU)
Certified Employee Benefits Specialist (CEBS)
Registered Employee Benefits Consultant (REBC)
Health Insurance Associate (HIA)

Property:

Accredited Advisor in Insurance (AAI);
Associate in Risk Management (ARM);
Certified Insurance Counselor (CIC).

Casualty:

Accredited Advisor in Insurance (AAI)
Associate in Risk Management (ARM)
Certified Insurance Counselor (CIC)
Chartered Prop. Cas. Underwriter (CPCU)

Personal Lines:

Accredited Advisor in Insurance (AAI)
Associate in Risk Management (ARM)
Certified Insurance Counselor (CIC)
Chartered Prop. Cas. Underwriter (CPCU)

Medicare Supplement/Long Term Care:

Waivers for prelicensing are granted case-by-case based on education and/or experience in Medicare Supplement/Long Term Care.

Other qualification: Holder of a degree in insurance (associate or bachelors)

Submit a written request for a waiver of prelicensing education with proof of exemption to NCDOI/Agent Services Division by fax to (919) 715-3794.

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
American Online Insurance School 4229 913 Allegro Lane Apollo Beach, FL 33572 (813) 641-8077 david@floridaschool.com www.aoischool.com Mr. David G. Watson, CLU	Yes	Yes	No	No	No	No
American Safety Council 4212 5125 Adanson Street, Suite 500 Orlando, FL 32804 (800) 732-4135 Email: support@amersc.com Mr. Michael Lewin	Yes	Yes	No	No	No	No
Ayantal & Associates 4133 P.O. Box 14103 Raleigh, NC 27620-4103 (919) 833-4210 Email: als4210@bellsouth.net Mr. Albert L Scott	Yes	Yes	Yes	Yes	No	No
Carolina Insurance School, Inc. 4151 P.O. Box 680996 Charlotte, NC 28216-0017 (704) 489-9440 Website: www.CarolinaInsuranceSchool.com Email: smalmberg@CarolinaInsuranceSchool.com Ms. Sharon Malmberg	Yes	Yes	Yes	Yes	Yes	Yes
Catawba Valley Community College 4004 2550 Hwy 70 SE Hickory, C 28602 (828) 327-7000 Website: www.cvcc.edu Email: sblake@cvcc.edu Ms. Susan Blake	Yes	Yes	Yes	Yes	Yes	Yes
Catawba Valley Insurance Program 4177 P.O. Box 2825 Hickory, NC 28603 1317 Fourth Street Dr NW Hickory, NC 28601 (828) 328-5750 Email: gene@danwatersassoc.com Mr. Gene Davis	Yes	Yes	No	No	No	Yes
CPMI Professional Development Inc. 4205 613 Countryside Drive Germantown Hills, IL 61548 (877) 601-2273 Email: info@cpmipro.com Ms. Clair Mensinger	Yes	Yes	Yes	Yes	No	Yes
Dixon Insurance School 4172 1903 Waverly Drive Monroe, NC 28112 (704) 254-6437 Website: www.dixonshall.com Email: dhall@dixonshall.com Mr. Dixon Hall	Yes	Yes	Yes	Yes	Yes	Yes

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Duke and Dowling 210 West Millbrook Road Raleigh, NC 27609 (919) 880-1440 Email: alwheless@nc.rr.com	4146	Yes	Yes	No	No	No	Yes
Enterprise Training School, Inc. 8600 LaSalle Rd. Suite 500 – York Building Towson, MD 21286 (800) 777-0490 Email: ryan@etrainingschool.com	4221	Yes	Yes	No	No	No	No
ExamFX Inc. 11161 Overbrook Road Leawood, KS 66211 (800) 586-2253 Website: www.examfx.com Email: lesa.pastor@examfx.com	4191	Yes	Yes	Yes	Yes	Yes	Yes
Financial Brokerage, Inc. 2238 South 156 Circle Omaha, NE 68130 (402) 697-9988 Website: www.fb-inc.com Email: marketing@fb-inc.com	4099	No	No	No	No	No	Yes
Horizon Professional Education 4600 Park Rd. #325 Charlotte, NC 28209 (704) 529-3199 Website: www.horizon-edu.com	4193	Yes	Yes	Yes	Yes	No	Yes
IIANC Prelicensing 101 Weston Oaks Ct. Cary, NC 27513 (919) 828-4371 Website: www.iianc.com Email: lwooters@iianc.com	4132	Yes	Yes	No	No	No	Yes
Insurance Educational Systems 4915 Waters Edge Dr., Ste 275 Raleigh, NC 27606 (919) 859-2104 Website: www.iesnc.com Email: Victor@iesnc.com	4127	Yes	Yes	Yes	Yes	No	Yes
Insurance Educators PO Box 13227 Durham, NC 27709 (919) 361-0780 Website: www.insuranceeducators.com Email: tp@insuranceeducators.com	4155	Yes	Yes	Yes	Yes	Yes	Yes

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DF Institute, Inc. D/B/A Kaplan Financial 332 Front Street S Suite 555 La Crosse, WI 54601 Tel: (608) 779-5599 Email: bob.lorbeck@kaplan.com Mr. Robert Lorbeck	4180 Yes	Yes	Yes	Yes	Yes	Yes
Lester Underwriting Training Center P.O. Box 17315 Durham, NC 27722 (336) 599-6642 (919) 614-5825 Email: lutcffollowup@aol.com Mr. Avie Lester	4058 Yes	Yes	No	No	No	No
Lewis Financial Services Institute 6604 C3 East WT Harris Blvd Charlotte, NC 28215 (704) 563-8869 Website: www.lfsinstitute.com Email: dlewis8084@aol.com Mr. Donald E. Lewis	4130 Yes	Yes	Yes	Yes	Yes	No
NC Surepass Insurance School 3709 Valleyfield Lane Elm City, NC 27822 (252) 245-4175 Email: charleswheeler57@gmail.com Mr. Charles Wheeler	4160 Yes	Yes	Yes	Yes	Yes	Yes
National Online Insurance School 111 SE 2 nd Street, Unit 401 Delray Beach, FL 33444 (888) 770-3681 Email: info@nationalonlineinsuranceschool.com Website: www.nationalonlineinsuranceschool.com Mr. Michael Basiaga	4216 Yes	Yes	No	No	No	No
Raleigh Agency of the Equitable 3201 Beechleaf Court, Ste 450 Raleigh, NC 27604 (919) 341-1690 Email: vickie.bain@axa-advisors.com Ms. Vickie Bain	4090 Yes	Yes	No	No	No	No
Rendleman Company P.O. Box 4305 Greensboro, NC 27404 (336) 851-6002 Website: www.rendlemancompany.com Email: rendy3@aol.com Mr. Bill Rendleman, Jr.	4136 Yes	Yes	Yes	Yes	Yes	Yes
Securities Training Corporation 100 Grove Street, Suite 115 Worcester, MA 01605 (800) 782-2678 Email: rdrain@stcusa.com Mr. Richard L. Drain Jr.	4218 Yes	Yes	No	No	No	No
Tammie D'Allura Insurance Educators, LLC 3815 Tinsley Drive, Ste 161 High Point, NC 27265 (336) 460-7979 Email: tammieinsedu@gmail.com Tammie Grisso D'Allura	4230 Yes	Yes	Yes	Yes	Yes	Yes

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TesTeachers 8700 E Via de Ventura, Ste. 300 Scottsdale, AZ 85258 (888) 422-7714 compliance@testteachers.com Ms. Suzy Rhoades	Yes	Yes	Yes	Yes	Yes	No
The License Coach 825 Market Street Building M, Suite 245 Allen , TX 75013 (214) 613-1539 Website: www.thelicensecoach.com Email: blake@thelicensecoach.com Mr. Blake LeBlanc	Yes	Yes	Yes	Yes	No	Yes
Triad Insurance School 1020 Old Mill Rd. Easley, SC 29642 (864) 850-8866 Website: www.triadis.org Email: triadis@bellsouth.net Mr. Rufus O. Spearman	Yes	Yes	Yes	Yes	Yes	Yes
ULEARN Insurance School 423 Hillsboro Rd. Taylorsville, NC 28681 (828) 495-7208 Email: unitedfs@ureach.com Mr. Joe Douglas Compton	Yes	Yes	Yes	Yes	No	Yes
WebCE 1222 Merit Dr., Suite 500 Dallas, TX 75251 (877) 488-9308 Email: Dan.Tromblay@webce.com Mr. Dan Tromblay	Yes	Yes	Yes	Yes	No	Yes
XCEL Solutions LLC 7700 -2 Square Lake Blvd. Jacksonville, FL 32256 Email: compliance@xceltesting.com Mr. Clint Talbert	Yes	Yes	No	No	No	Yes