

North Carolina Department of Insurance  
Prelicensing Correspondence Course Information

VERY IMPORTANT

The Department of Insurance approves correspondence courses for Pre-licensing education offered through the workbook method and through the internet.

Students meeting the Life, Accident & Health, Property, Casualty, Personal Lines and Medicare Supplement/Long Term Care prelicensing education requirements through correspondence courses MUST enroll through a Department of Insurance approved correspondence prelicensing education school.

In compliance with N.C.G.S. 58-33-30(d)(2)&(3):

- Twenty (20) hours of instruction is required for each license – Life, Accident & Health and/or Sickness, Property, Casualty and Personal Lines.
- Ten (10) hours of instruction is required for Medicare Supplement/Long-Term Care insurance.

Individuals that hold one or more of the following insurance designations are exempt from prelicensing education requirements:

Life:

Certified Insurance Counselor (CIC);  
Certified Employee Benefits Specialist (CEBS)  
Certified Financial Planner (CFP)  
Chartered Life Underwriter (CLU)  
Chartered Financial Consultant (ChFC)  
Life Underwriter Training Council Fellow (LUTCF)  
Fellow Life Management Institute (FLMI)

Accident & Health/Sickness:

Registered Health Underwriter (RHU)  
Certified Employee Benefits Specialist (CEBS)  
Registered Employee Benefits Consultant (REBC)  
Health Insurance Associate (HIA)

Property:

Accredited Advisor in Insurance (AAI);  
Associate in Risk Management (ARM);  
Certified Insurance Counselor (CIC).

Casualty:

Accredited Advisor in Insurance (AAI)  
Associate in Risk Management (ARM)  
Certified Insurance Counselor (CIC)  
Chartered Prop. Cas. Underwriter (CPCU)

Personal Lines:

Accredited Advisor in Insurance (AAI)  
Associate in Risk Management (ARM)  
Certified Insurance Counselor (CIC)  
Chartered Prop. Cas. Underwriter (CPCU)

Medicare Supplement/Long Term Care:

Waivers for prelicensing are granted case-by-case based on education and/or experience in Medicare Supplement/Long Term Care.

Other qualification: Holder of a degree in insurance (associate or bachelors)

Submit a written request for a waiver of prelicensing education with proof of exemption to NCDOI/Agent Services Division by fax to (919) 715-3794.

## Schools Approved to Offer Insurance Prelicensing Education Correspondence Courses (Workbook and Internet)

Please contact the individual schools for courses and schedule information

**January 18, 2024**

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
360Training.com, Inc. 13801 N. Mo-Pac Expressway, Ste 100 Austin, TX 78728 (512) 441-1097 Website: 360training.com Email: jonny.white@360training.com Mr. Jonny White	Yes	Yes	Yes	Yes	No	No
AA Online Classes.com 2608 Newby Road Huntsville, AL 35805 (256) 679-3162 Website: <a href="http://www.aaonlineclasses.com">www.aaonlineclasses.com</a> Email: support@aaonlineclasses.com Mr. Victor E. Bradley	Yes	Yes	Yes	Yes	No	No
A.D. Banker & Company 5000 College Blvd. #120 Overland Park, KS 66211 (800) 866-2468 laurie@adbanker.com barb@adbanker.com Ms. Laurie Coe	Yes	Yes	Yes	Yes	Yes	Yes
Agent's Choice, Insurance PLE School 3572 Heathrow Drive Winston Salem, NC 27127 (336) 774-9400 Website: <a href="http://www.agentschoiceonline.com">www.agentschoiceonline.com</a> Email: answers@agentschoiceonline.com Mr. Ronald Delk	Yes	Yes	Yes	Yes	Yes	Yes
American Financial Studies P. O. Box 357 Hayesville, NC 28904 (828) 389-9999 (800) 707-2529 Website: <a href="http://www.americanfinancialstudies.com">www.americanfinancialstudies.com</a> Email: service@americanfinancialstudies.com Mr. John Martin	Yes	Yes	Yes	Yes	Yes	Yes
American Online Insurance School 913 Allegro Lane Apollo Beach, FL 33572 (813) 641-8077 <a href="mailto:david@floridaschool.com">david@floridaschool.com</a> <a href="http://www.aoschool.com">www.aoschool.com</a> Mr. David G. Watson, CLU	Yes	Yes	No	No	No	Yes

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
American Safety Council.....4212 225 E Robinson Street, Suite 570 Orlando, FL 32801-4339 (541) 371-2882 Email: insurance@amersc.com Mr. Ryan Imel	Yes	Yes	No	No	No	No
Ayantal & Associates 4133 PO Box 14103 Raleigh, NC 27620-4103 (919) 833-4210 Email: als4210@bellsouth.net Mr. Albert L Scott	Yes	Yes	Yes	Yes	No	No
Carolina Insurance School, Inc. 4151 P.O. Box 680996 Charlotte, NC 28216-0017 (704) 489-9440 Website: www.CarolinaInsuranceSchool.com Email: smalmberg@CarolinaInsuranceSchool.com Ms. Sharon Malmberg	Yes	Yes	Yes	Yes	Yes	Yes
Catawba Valley Community College 4004 2550 Hwy 70 SE Hickory, C 28602 (828) 327-7000 Website: www.cvcc.edu Email: sblake@cvcc.edu Ms. Susan Blake	Yes	Yes	Yes	Yes	Yes	Yes
Catawba Valley Insurance Program 4177 P.O. Box 2825 Hickory, NC 28603 1317 Fourth Street Dr NW Hickory, NC 28601 (828) 328-5750 Email: gene@danwatersassoc.com Mr. Gene Davis	Yes	Yes	No	No	No	Yes
CPMI Professional Development, LLC 4205 613 Countryside Drive Germantown Hills, IL 61548 (877) 601-2273 Email: info@cpmipro.com Ms. Clair Mensinger	Yes	Yes	Yes	Yes	No	Yes
Dixon Insurance School 4172 1903 Waverly Drive Monroe, NC 28112 (704) 254-6437 Website: www.dixonshall.com Email: dhall@dixonshall.com Mr. Dixon Hall	Yes	Yes	Yes	Yes	Yes	Yes
Duke and Dowling 4146 210 West Millbrook Road Raleigh, NC 27609 (919) 880-1440 Email: alwheless@nc.rr.com Mr. Al Wheless	Yes	Yes	No	No	No	Yes

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
Enterprise Training School, Inc. 4221 8600 LaSalle Rd. Suite 500 – York Building Towson, MD 21286 (800) 777-0490 Email: ryan@etrainingschool.com Mr. Ryan Evans	Yes	Yes	No	No	No	No
ExamFX Inc. 4191 11161 Overbrook Road Leawood, KS 66211 (800)586-2253 Website: www.examfx.com Email: lesa.pastor@examfx.com Ms. Lesa Pastor	Yes	Yes	Yes	Yes	Yes	Yes
Financial Brokerage, Inc. 4099 2238 South 156 Circle Omaha, NE 68130 (402) 697-9988 Website: www.fbinc.com Email: marketing@fbinc.com Ms. Sarah Stewart	No	No	No	No	No	Yes
Horizon Professional Education 4193 4600 Park Rd. #325 Charlotte, NC 28209 (704) 529-3199 Website: www.horizon-edu.com Ms. Linda S. Ake	Yes	Yes	Yes	Yes	No	Yes
IIANC Prelicensing 4132 101 Weston Oaks Ct. Cary, NC 27513 (919) 828-4371 Website: <a href="http://www.iianc.com">www.iianc.com</a> Email: lwooters@iianc.com Ms. LuAnn Wooters	Yes	Yes	No	No	No	Yes
Insurance Educational Systems 4127 PO Box 90684 Raleigh, NC 27675 (919) 859-2104 Website: <a href="http://www.iesnc.com">www.iesnc.com</a> Email: Victor@iesnc.com Mr. Victor Powell	Yes	Yes	Yes	Yes	Yes	Yes
Insurance Educators 4155 PO Box 13227 Durham, NC 27709 (919) 361-0780 Website: <a href="http://www.insuranceeducators.com">www.insuranceeducators.com</a> Email: tp@insuranceeducators.com Mr. Victor Powell	Yes	Yes	Yes	Yes	Yes	Yes
DF Institute, Inc. D/B/A Kaplan Financial 4180 332 Front Street S Suite 555 La Crosse, WI 54601 Tel: (608) 779-5599 Email: bob.lorbeck@kaplan.com Mr. Robert Lorbeck	Yes	Yes	Yes	Yes	Yes	Yes

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
Lester Underwriting Training Center 4058 P.O. Box 17315 Durham, NC 27722 (336) 599-6642 (919) 614-5825 Email: lutcffollowup@aol.com Mr. Avie Lester	Yes	Yes	No	No	No	No
Lewis Financial Services Institute 4130 6604 C3 East WT Harris Blvd Charlotte, NC 28215 (704) 563-8869 Website: <a href="http://www.lfsinstitute.com">www.lfsinstitute.com</a> Email: dlewis8084@aol.com Mr. Donald E. Lewis	Yes	Yes	Yes	Yes	Yes	No
NC Surepass Insurance School 4160 3709 Valleyfield Lane Elm City, NC 27822 (252) 245-4175 Email: charleswheeler57@gmail.com Mr. Charles Wheeler	Yes	Yes	Yes	Yes	Yes	Yes
National Online Insurance School 4216 111 SE 2 <sup>nd</sup> Street, Unit 401 Delray Beach, FL 33444 (888) 770-3681 Email: <a href="mailto:info@nationalonlineinsuranceschool.com">info@nationalonlineinsuranceschool.com</a> Website: <a href="http://www.nationalonlineinsuranceschool.com">www.nationalonlineinsuranceschool.com</a> Mr. Michael Basiaga	Yes	Yes	No	No	No	No
Raleigh Agency of the Equitable 4090 3201 Beechleaf Court, Ste 450 Raleigh, NC 27604 (919) 341-1690 Email: vickie.bain@axa-advisors.com Ms. Vickie Bain	Yes	Yes	No	No	No	No
Rendleman Company 4136 P.O. Box 4305 Greensboro, NC 27404 (336) 851-6002 Website: <a href="http://www.rendlemancompany.com">www.rendlemancompany.com</a> Email: rendy3@aol.com Mr. Bill Rendleman, Jr.	Yes	Yes	Yes	Yes	Yes	Yes
Tammie D'Allura Insurance Educators, LLC 4230 3815 Tinsley Drive, Ste 161 High Point, NC 27265 (336) 460-7979 Email: tammieinsedu@gmail.com Website: <a href="http://tdinsuranceeducators.com">tdinsuranceeducators.com</a> Tammie Grisso D'Allura	Yes	Yes	Yes	Yes	No	Yes
TesTeachers 4215 8700 E Via de Ventura, Ste. 300 Scottsdale, AZ 85258 (888) 422-7714 compliance@testteachers.com Ms. Suzy Rhoades	Yes	Yes	Yes	Yes	Yes	No
The License Coach 4203 825 Market Street Building M, Suite 245 Allen, TX 75013 (214) 613-1539 Mr. Blake LeBlanc	Yes	Yes	Yes	Yes	No	Yes

School Information	Life Approval	Accident & Health/ Sickness Approval	Property Approval	Casualty Approval	Personal Lines Approval	Medicare Supplement/ Long Term Care Approval
Website: www.thelicensecoach.com Email: blake@thelicensecoach.com						
ULEARN Insurance School 4194 423 Hillsboro Rd. Taylorsville, NC 28681 Mr. Joe Douglas Compton (828) 495-7208 Email: uniteddfs@ureach.com	Yes	Yes	Yes	Yes	No	Yes
WebCE 4209 1222 Merit Dr., Suite 500 Dallas, TX 75251 (877) 488-9308 Support Services Email: supportservices@webce.com	Yes	Yes	Yes	Yes	Yes	Yes
Wilkes Community College 4234 1328 S. Collegiate Dr. PO Box 120 Wilkesboro, NC 28697 (336) 838-6100 Ms. Marina Brannock Email: mwbrannock859@wilkescc.edu Website: www.wilkescc.edu	Yes	Yes	Yes	Yes	Yes	Yes
XCEL Solutions LLC 4214 218 Liberty St. Warren, PA 16365 (866) 559-9235 Mr. Nicholas Stephens Email: compliance@xceltesting.com Website: www.xcelsolutions.com	Yes	Yes	Yes	Yes	Yes	Yes